



KEI Industries Limited

Regd. Office: D-90, Okhla Industrial Area, Phase – I New Delhi – 110020. CIN: L74899DL1992PLC051527. Tel.: +91-11-26818840, 26818642, 26815558, 26815559. Fax: +91-11-26811959, 26817225. Email: info@kei-ind.com Website: www.kei-ind.com

PRESS RELEASE

KEI INDUSTRIES LIMITED (KEI) AT THE MEETING OF ITS BOARD OF DIRECTORS HELD ON 05.08.2019 APPROVED STANDALONE AND CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2019.

STANDALONE FINANCIALS

During Q1 FY 2019-20:

During 1st Quarter of FY 2019-20, Net Sales is Rs.1081.36 Crore, against same quarter in previous year Rs.883.90 Crore, growth in Net Sales is 22.34% over corresponding 1st Quarter last year. Operating Profit in Q1 is Rs.113.94 Crore against same quarter in the previous year Rs.86.14 Crore.

Operating Profit / Net Sales in Q1 is 10.54% against 9.75% in the same period last year. Operating margin has improved due to increase in Sales and better product mix.

PAT in Q1 is Rs.45.81 Crore against same quarter in the previous year Rs.32.17 Crore. PAT/Net Sales is 4.24% against 3.64% in the same period last year.

Institutional Cable Sales (Domestic) is Rs.423 Crore in 1st Quarter against last year same period of Rs.358 Crore, whereas Institutional Sales (Export) is Rs.107 Crore as against Rs.79 Crore last year same period. So total Institutional Sales is Rs.530 Crore in 1st Quarter as compared to Rs.437 Crore last year same period. Growth in Institutional Sales in Q1 is approx. 21%.

Sales through dealer/distributor network is Rs.366 Crore in Q1 against last year same period Rs.298 Crore, so growth is approx. 23%. Various brand building exercises and increased focus of the company in expanding its dealer/distribution network. Recently Company has associated itself as co-sponsor(Ground) for ongoing India-West Indies ODI & Test series in West Indies.

The total active working dealer of the Company as on 30.06.2019 was more than 1500 Nos.

EHV Sales in Q1 is Rs.78 Crore against Rs.39 Crore last year same period, so growth is 100%.

EPC Sales (other than cable) is Rs.195 Crore as against last year same period Rs.158 Crore, so growth is 23%.

FINANCIAL CHARGES:

During Q1 of FY 2019-20, Finance cost has increased to Rs.32.96 Crore from Rs 28.66 Crore in last year same period. However it has decreased in percentage terms to Net sales from 3.24% to 3.05%.

For **KEI INDUSTRIES LIMITED**

ANIL GUPTA

Chairman Cum Managing Director

Works-II : Bhiwadi : SP-920, RIICO Industrial Area, Phase-III, Bhiwadi, Dist. Alwar-301019 (Rajasthan) Tel : 01493-220106, 221721 Fax : 01493-220172
Works-III : Silvassa : 99/2/7, Madhuban Istrial Estate, Rakholi, Silvassa UT of D &N.H-396240. Tel/Fax : 0091-260-2644404, 2636944, 2645396
Branch : Chennai : 27/F-1, first floor, Chakrapani Street, West Mambalam, Chennai-600 033 Tel : 044-24803363 Fax : 044-24803404.
Offices : Mumbai : 101/102, Vastu Shilp, Vastu Enclave, Andheri Pump House, Andheri(East), Mumbai-400093. Tel: 0091-22-2823963/28375642, Fax: 28258277
Kolkata : Arianth Benchmark, 4th Floor, 113-F, Matheshwartola Road, Kolkata-7000466 Telfax : 033-40620820/4062



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PENDING ORDERS:

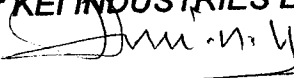
Pending order as on date is approx. Rs.4,414 Crore plus L1 Rs.119 Crore of EHV as per below details.

EPC – Rs.2,210 Crore
EHV Cable - Rs 532 Crore (plus L1 of Rs119 Crore)
Cable - Rs.1029 Crore
Export - Rs.643 Crore

Company is expected to grow in the current FY 2019-20 by approx. 17-18 % as a whole.

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(ANIL GUPTA)
Chairman-Cum-Managing Director
Chairman-cum-Managing Director

Works-II : Bhiwadi : SP-920, RIICO Industrial Area, Phase-III, Bhiwadi, Dist. Alwar-301019 (Rajasthan) Tel : 01493-220106, 221731 Fax : 01493-221732.
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