## **KEI INDUSTRIES LIMITED**

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UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31st DECEMBER, 2007 **Un-audited Results for** Audited Quarter Nine Months Nine Months Quarter Year **PARTICULARS** ended on ended on ended on ended on ended on 31.12.2007 31.12.2006 31.12.2007 31.12.2006 31.03.2007 26459.42 18140.79 69469.57 44814.32 68151.44 Sales Less: Excise Duty Recovered 2094.86 7760.41 3118.39 7895.80 5162.00 **Net Sales** 23341.03 16045.93 61573.77 39652.32 60391.03 48.34 Jobwork 10.05 16 79 **Total Income from Operations** 23351.08 16048.97 61622.11 39669.11 60429.45 Other Income -19.22319.47 3.44 22.88 Total Income (1+2) 23331.86 16048.97 61941.58 39672.55 60452.33 Expenditure a) Increase/Decrease in stock in trade & WIP 327.58 -2861.27 -3852.91 -7251.18 -6404.13 b) Consumption of raw materials c) Purchase of Trading Goods 17273.90 14670.80 50221.12 35586.52 50575.36 d) Employee Cost 378.05 247.99 1035.63 1146.00 758.76 e) Depreciation f) Other Expenditure 565.42 6397.15 192 18 159 55 568.22 447.74 2360.67 1538.11 5996.98 4386.97 g)Total 20532.38 13755.18 53969.04 33928.81 52279.80 Interest & Finance Charges 1040 86 700.36 2870 06 1621.72 2373 59 Exceptional Items Profit (+) / Loss (-) from Ordinary activities Before Tax (3-4-5-6) 1758.62 1593.43 5102.48 4122.02 5798 94 Tax Expensès 409.00 488.50 1399.00 1240.50 1782.17 Taxation for Farlier Years 2.21 2.21 2.29 1102.72 3703.48 2879.31 4014.48 Net Profit (+) / Loss (-) from Ordinary activities 1349.62 After Tax (7-8-9) 11. Extraordinary items (net of tax expenses )
12. Net Profit (+) / Loss (-) for the period 1349.62 1102.72 3703.48 2879.31 4014.48 13. Paid -Up Equity Share Capital (Face Value of Rs. 2/- each) 1181.99 1009.39 1181.99 1009.39 1179.39 Reserves excluding Revaluation Reserves 14006.83 15. Earning Per Share (Rs) Basic 2.28 2.18 6.27 5.70 7.67 Diluted 1.57 4 66 4 10 5.09 Public Shareholding 16. Number of Shares 37930191 29485395 37930191 29485395 37985395 Percentage of Shareholding 64.18% 58.42% 64.42% 64.18% 58.42% **EMPLOYED** SEGMENT - WISE REVENUE, **RESULTS AND CAPITAL** Segment Revenue (Net sales/ income from ) 20879.07 15714.10 54063.33 38858.86 52725.33 a) Segment - Cables b) Segment - Stainless Steel Wire 2472.01 2429.73 7558.78 5972.25 7704.12 c) Other Segment -19.220.00 319.47 3.44 22.88 23331.86 18143.83 61941.58 44834.55 60452.33 Total Less: Inter segment revenue 23331.86 18143.83 61941.58 44834.55 60452.33 Net Sales / income from operations Segment Results (Profit) (+) / Loss (-) before tax and interest from segment a) Segment - Cables 3272.43 2340.19 8536.62 5967.56 8595.69 b) Segment - Stainless Steel Wire 30.82 207.85 265.49 319.47 536.21 783.96 -19.223.44 c) Other Segment 0.00 21.29 6507.21 3284.03 2548.04 9121.58 9400.94 Less: i) Interest 1040.86 700.36 2870.06 1621.72 2373 59 254.25 ii) Other un- allocable expenditure 1149.04 763.47 1228.41 484.55 net off un- allocable income 1758.62 1593.43 5102.48 4122.02 5798.94 Total Profit Before Tax Capital Employed ( Segment Assets - Segment Liabilities ) a) Segment - Cables 54279.59 26482.89 54279.59 26482.89 29778.65 b) Segment- Stainless Steel Wire 4181.45 -20889.64 2717.03 5806.20 4181.45 2717.03 5806.20 3869.51 -20889.64 c) Other Segment 236.79

37571.40 Notes: 1. The above results reviewed by the Audit Committee have been approved and taken on record by the Board of Directors at their meeting held on 25th January, 2008.

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- 2. The above results are subject to limited review by the statutory auditors of the company pursuant to clause 41 of the Listing aggrement.
- 3. The Share Allotment Committee of the Board of Directors at its meeting held on January 18, 2008 has issued and allotted 1,102,469 equity shares of Rs.2/- each upon conversion of Foreign Currency Convertible Bonds (FCCB) of USD 2 (two) Million in accordance with conversion notice received from the bondholder. The paid up Share Capital of the Company consequent to conversion of bonds shall be 6,02,01,980 equity shares of Rs2/- each. The Company has made application for listing of these shares with NSE & BSE.
- Company's New Project at Chopanki near Bhiwadi, Dist. Alwar (Rajasthan) for manufacturing of HT & LT Power Cables has started Commercial Production w.e.f. January 22, 2008. It will generate revenue of approx. Rs. 300 Crores annually at its full productivity.
- The number of investor complaints pending at the beginning of the quarter were NIL. During the quarter 4 complaints were received and resolved. The balance NIL pending at the end of the quarter.
- 6. Out of the fund raised through Foreign Currency Convertible Bonds (FCCB) the unutilised balance of Rs. 3468.08 lacs will be utilised in the subsequent quarters.
- Other income include unrealised foreign exchange gain (net) arising on account of revaluation of liabilities of FCCB amounting Rs. 472.19 Lacs upto 31st December, 2007.

  8. The Remuneration & Compensation Committee of the Board at its meeting held on August 17, 2007 approved grant of 6,55,705
- Options to eligible employees & Directors. Each Option is exercisable for one equity share of a face value of Rs.2/- each fully paid-up on payment of the exercise price to the company.
- 9. Figures have been regrouped / rearrange wherever necessary.

For KEI INDUSTRIES LIMITED

Place: Shimla **ANIL GUPTA** Date: 25.01.2008 Chairman-cum-Managing Director

