## **KEI INDUSTRIES LIMITED**

## D-90 OKHLA INDUSTRIAL AREA PHASE I NEW DELHI-110 020

Phone: 91-11-26818840/26818642 Fax: 91-11-26811959/26817225 Web: www.kei-ind.com UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30 TH SEPTEMBER, 2007

(Rs.in Lacs)

	<b>Unaudited Results for</b>					
Particulars	Quarter	Quarter	Half Year	Half Year	Year	
	ended on	ended on	ended on	ended on	ended on	
	30.09.2007	30.09.2006	30.09.2007	30.09.20063	31.03.2007	
1. Sales	22453.36	15385.28	43010.15	26673.53	68151.44	
Less: Excise Duty Recovered	2627.92	1709.15	4777.41	3067.14	7760.41	
Net Sales	19825.44	13676.13	38232.74	23606.39	60391.03	
Job work	13.69	3.81	38.29	13.75	38.42	
<b>Total Income from Operations</b>	19839.13	13679.94	38271.03	23620.14	60429.45	
2.Other Income	-5.11	0.79	338.69	3.44	22.88	
3. Total Income (1+2)	19834.02	13680.73	38609.72	23623.58	60452.33	
4. Expenditure						
a) Increase/Decrease in stock in trade & WIP	-1908.16	-3042.39	-4180.49	-4389.91	-6404.13	
b) Consumption of raw materials	16663.26	12624.44	32947.22	20915.72	50575.36	
c) Purchase of Trading Goods						
d) Employee Cost	348.18	282.67	657.58	510.77	1146.00	
e) Depreciation	184.54	149.04	376.04	288.19	565.42	
f) Other Expenditure	1946.59	1610.95	3636.31	2848.86	6397.15	
g)Total	17234.41	11624.71	33436.66	20173.63	52279.80	
5. Interest & Finance Charges	973.85	586.09	1829.20	921.36	2373.59	
6. Exceptional Items						
7. Profit (+) /Loss (-) from Ordinary activities	1625.76	1469.93	3343.86	2528.59	5798.94	
Before Tax (3-4-5-6)	1023.70	1407.73	3343.00	2320.37	3170.74	
8. Tax Expenses	465.00	458.00	990.00	752.00	1782.17	
9. Taxation for Earlier Years					2.29	
10.Net Profit(+) /Loss (-) from Ordinary	1160.76	1011.93	2353.86	1776.59	4014.48	
activities After Tax (7-8-9)	1100.70	1011.75	2555.00	1770.57	4014.40	
11.Extraordinary items (net of tax expenses )						
12. Net Profit (+) /Loss (-) for the period	1160.76	1011.93	2353.86	1776.59	4014.48	
13.Paid -Up Equity Share Capital	1181.99	1009.39	1181.99	1009.39	1179.39	
(Face Value of Rs. 2/- each)						
14. Reserves excluding Revaluation Reserves					14006.83	
15. Earning Per Share (Rs)						
Basic	1.96	10.03*	3.98		7.67	
Diluted	1.48	8.58*	3.01	15.06*	5.65	
16. Public Shareholding						
Number of Shares	38045191	5897079*			37985395	
Percentage of Shareholding	64.38%	58.42%	64.38%	58.42%	64.42%	
* Shares of Rs 10/-						

**Segment -wise Revenue, Results and Capital Employed** 

1. Segment Revenue (Net sales/ income from )

a) Segment - Cables	17619.01	11823.46	33184.26	20443.04	52725.33
b) Segment - Stainless Steel Wire	2220.12	1856.48	5086.77	3177.10	7704.12
c) Other Segment "> c) Other Segment	-5.11	0.79	338.69	3.44	22.88
Total	19834.02	13680.73	38609.72	23623.58	60452.33
Less: Inter segment revenue					
Net Sales / income from operations	19834.02	13680.73	38609.72	23623.58	60452.33
2. Segment Results (Profit) (+) / Loss (-)					
before tax and interest from segment					
a) Segment - Cables	2981.22	2126.12	5264.19	3627.37	8595.69
b) Segment - Stainless Steel Wire	-16.30	215.65	234.67	328.36	783.96
c) Other Segment "> c) Other Segment	-5.11	0.79	338.69	3.44	21.29
Total	2959.81	2342.56	5837.55	3959.17	9400.94
Less: i) Interest	973.85	586.09	1829.20	921.36	2373.59
ii) Other un- allocable expenditure net off Un- allocable income	360.20	286.54	664.49	509.22	1228.41
Total Profit Before Tax	1625.76	1469.93	3343.86	2528.59	5798.94
3. Capital Employed					
( Segment Assets - Segment Liabilities )					
a) Segment - Cables	49622.43	21563.37	49622.43	21563.37	29778.65
b) Segment- Stainless Steel Wire	4674.02	2456.15	4674.02	2456.15	3869.51
c) Other Segment	-17449.25	-5745.55	-17449.25	-5745.55	236.79
Total	36847.20	18273.97	36847.20	18273.97	33884.95

## Notes:

- 1. The above results reviewed by the Audit Committee have been taken on record by the Board of Directors at their meeting held on 31st October, 2007. Statutory Auditors have carried out Limited Review of the above results.
- 2. During the quarter, the Remuneration & Compensation Committee of the Board at its meeting held on August 17, 2007 approved grant of 6, 55,705 Options to eligible employees & Directors. Each Option is exercisable for one equity share of a face value of Rs.2/- each fully paid-up on payment of the exercise price to the company.
- 3. The number of investor complaints pending at the beginning of the quarter was NIL. During the quarter 5 complaints were received and resolved. The balance NIL pending at the end of the quarter.
- 4. Out of the fund raised through Foreign Currency Convertible Bonds (FCCB) the unutilized balance of Rs. 4885.57 lacs will be utilized in the subsequent quarters.
- 5. Other income for the quarter includes Rs.102.41 Lacs unrealized foreign exchange gain (net) arising mainly on account of revaluation of liabilities of FCCB which has been netted off against foreign exchange loss arising on other foreign currency transactions. Up to 30th September 2007, unrealized foreign exchange gain (net) arising on account of revaluation of liabilities of FCCB is Rs. 472.19 Lacs.
- 6. Company has sub-divided the face value of equity shares of face value of Rs.10/- into five equity shares of Rs.2/- each which is effective from 29.12.2006 (Record date).
- 7. Figures have been regrouped wherever necessary.

Place: New Delhi Date: 31.10.2007 For KEI INDUSTRIES LIMITED Sd/ANIL GUPTA
Chairman-cum-Managing Director