



KEI INDUSTRIES LIMITED

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 STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE
 QUARTER ENDED 30TH JUNE, 2012



Particulars	Unaudited Results for			Audited
	Quarter ended 30-06-2012	Quarter ended 31-03-2012	Quarter ended 30-06-2011	Year ended 31-03-2012
1 Income from operations				
(a) Net Sales/Income From Operations (Net of excise duty)	41722.92	53158.85	32,943.51	169,954.25
(b) Other Operating Income	482.16	517.79	483.89	2,276.07
Total income from operations (net)	42,205.08	53,676.64	33,427.40	172,230.32
2 Expenses				
(a) Cost of materials consumed	34,055.00	38,493.09	27,820.31	131,492.19
(b) Purchases of stock-in-trade	416.68	388.97	214.82	1,016.67
(c) Changes in inventory of finished goods, work-in-progress, stock in trade and scrap	(5,318.68)	1,598.56	(2,108.19)	(842.86)
(d) Employee benefits expense	1,046.35	1,084.17	815.88	3,705.18
(e) Depreciation and amortisation expense	513.52	512.40	461.20	1,954.49
(f) Other Expenses	7,689.85	7,292.71	3,879.74	21,851.18
Total expenses	38,402.72	49,369.90	31,083.76	159,176.85
3 Profit / (Loss) from operations before other income, finance costs and exceptional items(1-2)	3,802.36	4,306.74	2,343.64	13,053.47
4 Other income	12.55	78.52	48.62	162.48
5 Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4)	3,814.91	4,385.26	2,392.26	13,215.95
6 Finance Costs	2,749.51	2,812.36	1,937.93	9,616.23
7 Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5-6)	1,065.40	1,572.90	454.33	3,599.72
8 Exceptional items				
9 Profit / (Loss) from ordinary activities before tax (7+8)	1,065.40	1,572.90	454.33	3,599.72
10 Tax expense	363.67	510.96	190.90	1,166.84
11 Net Profit / (Loss) from ordinary activities after tax (9-10)	701.73	1,061.94	263.43	2,432.88
12 Extraordinary items (net of tax expense)				
13 Net Profit / (Loss) for the period (11+12)	701.73	1,061.94	263.43	2,432.88
14 Paid-Up Equity Share Capital (Face Value of ₹ 2/- each)	1,338.75	1,338.75	1,338.75	1,338.75
15 Reserves excluding Revaluation Reserves as per Audited Accounts				21,369.93
16 Earning Per Share before / after extraordinary items (of ₹ Rs 2/- each) (not annualised):				
a) Basic	1.05	1.59	0.39	3.63
b) Diluted	1.05	1.59	0.34	3.63

PART II: SELECT INFORMATION FOR THE QUARTER ENDED 30TH JUNE, 2012

A PARTICULARS OF SHAREHOLDING

Particulars	3 months ended 30-06-2012			
1 Public shareholding				
- Number of shares	39088972	39088972	39088972	39088972
- Percentage of shareholding	58.40%	58.40%	58.40%	58.40%
2 Promoters and Promoter Group Shareholding				
a) Pledged / Encumbered				
- Number of shares	Nil	NIL	Nil	NIL
- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	Nil	NIL	Nil	NIL
- Percentage of shares (as a % of the total share capital of the company)	Nil	NIL	Nil	NIL
b) Non - encumbered				
- Number of shares	27848466	27848466	27848466	27848466
- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the company)	41.60%	41.60%	41.60%	41.60%

B INVESTOR COMPLAINTS

Pending at the beginning of the quarter	NIL
Received during the quarter	NIL
Disposed off during the quarter	NIL
Remaining unresolved at the end of the quarter	NIL

Segment-wise Revenue, Results and Capital Employed

1. Segment Revenue (net sales / income from)				
a) Segment - Cables	33,106.42	49,466.38	30,221.53	154,631.14
b) Segment - Stainless Steel Wire	2,013.74	2,105.67	2,504.26	9,514.67
c) Segment - Turnkey Projects	7,084.92	2,104.59	701.61	8,084.51
d) Unallocated Segment				
Total	42,205.08	53,676.64	33,427.40	172,230.32
Less: Inter segment revenue				
Net Sales / income from operations	42,205.08	53,676.64	33,427.40	172,230.32
2. Segment Results (Profit) (+) / Loss (-) before tax and interest from segment				
a) Segment - Cables	4,267.81	5,029.05	2,964.91	17,228.32
b) Segment - Stainless Steel Wire	55.60	58.15	59.81	384.47
c) Segment - Turnkey Projects	758.38	380.84	102.06	(318.04)
Total	5,081.79	5,468.04	3,126.78	17,294.75
Less: I) Interest	2,749.52	2,812.36	1,937.93	9,616.23
II) Other un-allocable expenditure net off un-allocable income	1,266.87	1,082.78	734.52	4,078.80
Total Profit Before Tax	1,065.40	1,572.90	454.33	3,599.72
3. Capital Employed (Segment Assets - Segment Liabilities)				
a) Segment - Cables	64,148.47	63,401.91	62,912.68	63,401.91
b) Segment- Stainless Steel Wire	2,463.41	2,543.87	1,482.25	2,543.87
c) Segment - Turnkey Projects	6,702.89	7,901.93	(1,436.89)	7,901.93
d) Unallocated Segment	(29,028.48)	(31,400.22)	(17,315.31)	(31,400.22)
Total	44,286.29	42,447.49	45,642.73	42,447.49

Notes:

- The above results reviewed by the Audit Committee, have been approved and taken on record by the Board of Directors at their respective meetings held on August 14, 2012.
- The statutory Auditors of the Company have carried out Limited Review of Financial Results for the quarter ended June 30, 2012, pursuant to Clause 41 of the Listing Agreement.
- Pursuant to changes made in AS-11 vide Companies (Accounting Standard) Amendment Rules, 2009, further amended vide Amendment Rules 2011, during the quarter / period foreign exchange difference arising on long term foreign currency monetary items-FCCBs & Foreign currency Term Loans has been adjusted with the cost of fixed assets and in other cases the same has been adjusted in Foreign Currency Monetary Item Translation Difference Account (FCMITDA). Exchange fluctuation ECB has been fully transferred to FCMITDA.
- Tax Expense for the quarter include deferred tax of ₹ 150 Lacs on estimated basis
- The Board of Directors of the Company have approved proposal for issue & allotment of 33,00,000 (thirty three lacs) Equity shares of par value of ₹ 2/- each at a price of ₹18/- per share (including security premium of ₹16/- per share) to Promoter / Promoter Group as per SEBI (ICDR) Regulations 2009, subject to shareholders approval at the ensuing AGM and approval of other Statutory authorities.
- Previous quarter / period figures have been regrouped / reclassified wherever necessary.

For KEI INDUSTRIES LIMITED

Anil Gupta
ANIL GUPTA

Chairman-cum-Managing Director