



# KEI INDUSTRIES LIMITED

D-90 OKHLA INDUSTRIAL AREA PHASE I NEW DELHI-110 020  
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## UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2009

(Rs. in Lakhs)

Particulars	Unaudited Results for		Unaudited Results for		Audited
	Quarter ended	Quarter ended	Nine months ended on	Nine months ended on	Year ended on
	31-12-2009	31-12-2008	31-12-2009	31-12-2008	31-03-2009
1.a) Net Sales / Income from Operations	24,372.20	24,959.64	63,020.01	73,574.62	96,967.90
b) Other Operating Income	133.87	3.21	195.60	493.55	592.13
c) Total Income	24,506.07	24,962.85	63,215.61	74,068.17	97,560.03
2. Total Expenditure					
a) (Increase)/Decrease in stock in trade & WIP	(88.42)	3,177.98	(3,423.61)	18.43	5,291.64
b) Consumption of raw materials/Project Materials	19,347.82	18,970.25	51,989.39	60,307.15	74,914.27
c) Purchase of Traded goods	3.59	109.29	18.32	117.21	121.92
d) Employees cost	466.22	154.91	1,419.84	1,246.04	1,748.22
e) Depreciation	371.48	281.57	1,116.78	840.34	1,157.49
f) Other Expenditure	2,671.32	2,882.82	8,530.23	8,325.64	11,247.41
g) Total Expenditure	22,772.01	25,576.82	59,650.95	70,854.81	94,480.95
3. Profit from Operations before Other Income, Interest & Exceptional Items(1-2)	1,734.06	(613.97)	3,564.66	3,213.36	3,079.08
4. Other Income	(6.86)	(18.51)	(1.76)	(24.15)	(23.28)
5. Profit before Interest & Exceptional Items (3+4)	1,727.20	(632.48)	3,562.90	3,189.21	3,055.80
6. Interest & Finance Charges	1,223.07	1,615.59	3,272.00	3,966.31	5,661.46
7. Profit after Interest but before Exceptional Items (5-6)	504.13	(2,248.07)	290.90	(777.10)	(2,605.66)
8. Exceptional Items (net)	-----	(347.85)	1,111.83	(640.62)	1,994.96
9. Profit (+) Loss (-) from Ordinary activities Before Tax (7+8)	504.13	(2,595.92)	1,402.73	(1,417.72)	(610.70)
10. Tax Expenses	85.69	(149.00)	241.43	135.21	(735.39)
11. Net Profit(+) Loss (-) from Ordinary activities After Tax (9-10)	418.44	(2,446.92)	1,161.30	(1,552.93)	124.69
12. Extraordinary items (net of tax expenses)	-----	-----	-----	-----	-----
13. Net Profit (+) /Loss (-) for the period	418.44	(2,446.92)	1,161.30	(1,552.93)	124.69
14. Paid -Up Equity Share Capital (Face Value of Rs. 2/- each)	1,218.75	1,218.75	1,218.75	1,218.75	1,218.75
15. Reserves excluding Revaluation Reserves	-----	-----	-----	-----	18,438.77
16. Earning Per Share (Rs)					
a) Basic	0.69	(4.02)	1.91	(2.55)	0.20
b) Diluted	0.51	(3.00)	1.48	(1.91)	0.17
17. Public Shareholding					
- Number of Shares	39088472	39088472	39088472	39088472	39088472
- Percentage of Shareholding	64.15%	64.15%	64.15%	64.15%	64.15%
18. Promoters and Promoter Group Shareholding					
a) pledged / Encumbered					
- Number of shares	Nil	4950000	Nil	4950000	Nil
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	22.66	Nil	22.66	Nil
- Percentage of shares (as a % of the total share capital of the company)	Nil	8.12	Nil	8.12	Nil
b) Non - encumbered					
- Number of shares	21848466	16898466	21848466	16898466	21848466
- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	100.00%	77.34	100.00%	77.34	100.00%
- Percentage of shares (as a % of the total share capital of the company)	35.85%	27.73	35.85%	27.73	35.85%

### Segment -wise Revenue, Results and Capital Employed

1. Segment Revenue ( net sales/ income from )					
a) Segment - Cables	22,939.52	23,609.01	59,317.97	67,832.39	89,971.77
b) Segment - Stainless Steel Wire	1,554.68	1,304.22	3,840.77	6,056.32	7,301.54
c) Segment - Others	11.87	49.62	56.87	179.46	286.73
d) Unallocated Segment	(6.86)	(18.51)	(1.76)	(24.15)	(23.62)
Total	24,499.21	24,944.34	63,213.85	74,044.02	97,536.22
Less: Inter segment revenue	-----	-----	-----	-----	-----
Net Sales / income from operations	24,499.21	24,944.34	63,213.85	74,044.02	97,536.22
2. Segment Results (Profit) (+)/ Loss (- ) before tax and interest from segment					
a) Segment - Cables	2,154.81	(21.81)	5,069.87	4,793.67	5,135.59
b) Segment - Stainless Steel Wire	100.67	(280.96)	297.14	(70.86)	(28.14)
c) Segment - Others	(10.90)	(1.71)	(29.15)	(8.21)	6.82
Total	2,244.58	(304.48)	5,337.86	4,714.60	5,114.27
Less: I) Interest	1,223.07	1,615.59	3,272.00	3,966.31	5,661.46
II) Other un- allocable expenditure net off un- allocable income	517.38	675.85	663.13	2166.01	63.51
Total Profit Before Tax	504.13	(2,595.92)	1,402.73	(1,417.72)	(610.70)
3. Capital Employed ( Segment Assets - Segment Liabilities )					
a) Segment - Cables	55,977.74	52,205.71	55,977.74	52,205.71	53,350.92
b) Segment- Stainless Steel Wire	2,570.03	2,877.80	2,570.03	2,877.80	2,292.46
c) Segment - Others	199.62	191.29	199.62	191.29	231.18
d) Unallocated Segment	(23,185.86)	(19,053.98)	(23,185.86)	(19,053.98)	(18,912.15)
Total	35,561.53	36,220.82	35,561.53	36,220.82	36,962.41

#### Notes:

- The above results reviewed by the Audit Committee have been approved and taken on record by the Board of Directors at their meeting held on 27th January, 2010.
- The above results have been reviewed by the Statutory Auditors of the Company pursuant to Clause 41 of the listing agreement.
- Out of the funds raised through Foreign Currency Convertible Bonds (FCCB) the unutilized balance of Rs.10.67 Lacs will be utilized in the subsequent periods.
- The Company has entered in to a "Foreign Technical Collaboration" agreement with M/s Brugg Kabel AG, Switzerland, to manufacture Extra High Voltage (EHV) Cables ranging from 66KV-220kV at its manufacturing facilities located at Bhiwadi & Chopanki, District, Alwar, Rajasthan-301 019.
- During the nine months ended December 31, 2009, the Company has repurchased and cancelled 1100 Foreign Currency Convertible Bonds (FCCBs) of the Face Value of USD 5,000 each, pursuant to RBI Circular A.P. (DIR Series) Circular No. 39 dated December 8, 2008 on Buy-back / Prepayment of FCCB, at a discount. This has resulted in a write back of Rs 1111.83 lacs which has been reflected as Exceptional Item.
- Pursuant to changes made in AS-11 vide Companies (Accounting Standard) Amendment Rules, 2009, during the quarter foreign exchange difference arising on long term foreign currency monetary items- FCCBs, ECBs & Foreign Currency Term Loan have been adjusted with the cost of fixed assets and in other cases the same has been adjusted in FCMTDA. The financial results for the quarter and nine months ended December 31, 2008 do not incorporate the above change.
- The number of investor complaints pending at the beginning of the quarter was NIL. During this quarter no complaint was received. No Complaint is pending at the end of the quarter.
- The provision for Deferred Tax, if any, will be made at the year end.
- The figures of the previous quarter / year have been re-grouped / re-classified to conform to current quarter / year's classification.

For KEI INDUSTRIES LIMITED

ANIL GUPTA

Chairman-cum-Managing Director

Place : New Delhi

Date : January 27, 2010