

Regd. Office: D-90, Okhla Industrial Area, Phase – 1 New Delhi – 110020. CIN: L74899DL1992PLC051527. Tel.: +91-11-26818840, 26818642, 26815558, 26815559. Fax: +91-11-26811959, 26817225. Email: info@kei-ind.com Website: www.kei-ind.com

Date: 13.11.2017

KEI/BSE/2017-18 The Manager, BSE Limited Listing Division, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400 001.

## <u>Sub: Outcome of Board Meeting / Announcements pursuant to Regulation 30 and 33 of SEBI</u> (Listing Obligations and Disclosures Requirements) Regulations, 2015

### Dear Sir / Madam,

Pursuant to Regulation 30 and 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 this is to inform you that the Board of Directors of the Company at their meeting held on Monday, the 13<sup>th</sup> day of November 2017 at 4.00 P.M., has approved inter-alia, the following:

- 1. Standalone Un-audited Financial Results for the quarter and half year ended on 30<sup>th</sup> September, 2017.
- Limited Review Report of the Statutory Auditors on the aforesaid Standalone un-audited Financial Results for the quarter and half year ended 30<sup>th</sup> September, 2017.

The meeting of the Board of Directors commenced at 4.00 pm and concluded at 6.15 pm.

This is for your information and record.

Thanking you, Yours truly, For KEI INDUSTRIES LIMITED

For KEI INDUSTRIES LTD.

**Kishore kunal** GM Corporate & Company Secretary

(KISHORE KUNAL) GM (Corporate) & Company Secretary

CC: The Calcutta Stock Exchange Ltd. The Senior Manager, Listing Division, 7, Lyons Range, Kolkata-700001.	The National Stock Exchange of India Ltd., Listing Division, Exchange Plaza, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051
	Mumbai – 400 03 1

Works-III	: Bhiwadi: SP-919/920/922, RIICO Industrial Area, Phase-III, Bhiwadi, Dist. Alwar-301019 (Rajasthan) Tel: 01493-220106, 22173 Fax: 01493-221731. : Silvassa: 99/2/7, Madhuban Industrial Estate, Rakholi, Silvassa -396230 Dadra & Nagar Haveli Tel: 0260-2644404, 2630944 Fax: 0260-2645896 : Chennai: Flat No. 10, 1 <sup>44</sup> Floor, rams Apartment, New No. 68, (Old No:141), Eldams Road, Teynampet, Chennai: 600018 Tel : 044-42009120 Fax: 044-42009130. : Chennai: Flat No. 10, 1 <sup>44</sup> Floor, Cams Apartment, New No. 68, (Old No:141), Eldams Road, Teynampet, Chennai-600018 Tel : 042-28258673/28375642 Fax: 022-28258277 : Mumbai: Nirvan Corporate, 7th Floor, Opposite Aghadi Nagar, Pump House, Rajmata Jijabai Road, Andheri(E), Mumbai-40003 Tel: 022-28258673/28375642 Fax: 022-28258277 : Kolkata: Arihanth Benchmark, 4 <sup>th</sup> Floor 113-F, Matheshwartola Road Ps. Tiljala, Kolkata-700046 Tel: 033-40620820/40620822 Fax: 033-40620821	
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# KEI INDUSTRIES LIMITED Regd Office: D-90 OKHLA INDUSTRIAL AREA PHASE I NEW DELHI-110 020 Phone: 91-11-26818840/26818642 Fax: 91-11-26811959/26817225 Web: www.kei-ind.com (CIN: L74899DL1992PLC051527)

#### STATEMENT OF STANDALONE UNAUDITED RESULTS FOR THE QUARTER AND SIX MONTHS ENDED SEPTEMBER, 30 2017

	Particulars	Quarter	Quarter ended	Quarter	Six Months ended	(t in Millions) Six Months ended
		30-09-2017 Unaudited	30-06-2017	30-09-2016	30-09-2017	30-09-2016
1	Income from Operations	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited
	(a) Sales/Income From Operations	7,538.05	8,235.36	6.756.19	15.773.41	12,734,26
	(b) Other Income	10.29	15.59	19.15	25.88	28 32
1.	Total income	7,548.34	8,250.95	6,775.34	15,799.29	12,762.58
2	Expenses					
	(a) Cost of materials consumed	5,778.30	5,976,49	4,799.56	11,754,79	8.675.07
	(b) Purchase of stock-in-trade	0.91	3.36	. 0.71	4.27	6.670 J7
	(c) Changes in inventory of finished goods, work-in-progress, stock in trade and scrap	(537.64)	(479.86)		(1.017.50)	
	(d) Sub Contractor expense for turnkey projects	169.23	257.97	(464.60) 93.97	427.20	(622.35)
	(e) Employee benefits expense	345.09	344.83	259.62	689.92	317.58 512.51
	(f) Finance Costs	273.80	299.49	325.14		
	(g) Depreciation and amortisation expense	80.65	79.81	.69.08	573.29 160.46	602 60
	(h) Excise Duty	49.76	326,44	513.45	376.20	*36.3*
	(i) Other expenses	969.88	1.038.12	887.49	2,008.00	990-1* 1,667-28
	Total Expenses	7,129.98	7,846.65	6.484.42	14,976.63	
		7,123.30	7,040.00	0,404.42	14,970.03	12,279.28
3	Profit / (Loss) before Exceptional items and Extraordinary items and Tax (1-2)	418.36	404.30	290.92	822.66	483.30
4	Exceptional items					
5	Profit / (Loss) before Extraordinary items and Tax (3-4)	418.36	404.30	290.92	822.66	483 30
6	Extraordinary items		VAPPARE		0	400.00
7	Profit / (Loss) before Tax (5-6)	418.36	404.30	290.92	822.66	483.30
8	Tax Expenses				000100	100.00
	Current Tax	113.34	109.57	63,25	222 91	113 90
	Deforred Tax	20.00	20.00	13.47	40 00	X* 95
	Total Tax Expenses	133.34	129.57	76.72	262.91	156.94
9	Net Profit / (Loss) for the period (7-8)	285.02	274.73	214.20	559.75	326 36
	Other Comprehensive Income/(Loss)			211.20	000.10	320.50
	(a) Items that will not be reclassified to profit and loss in subsequent period, net of tax	(1.81)	4.54	(6.20)	2.73	3.57
	(b) Items that will be reclassified to profit and loss in subsequent period, net of tax	(1.01)			1.13	5.51
	Other Comprehensive Income/(Loss) for the period (Net of Tax Expense)	(1.81)	4.54	(6.20)	2.73	3.57
11		283.21	279.27	208.00	562.48	329 93
12	Paid -up equity share capital (Face Value of ₹ 2/- each)	156.72	155.59	155.59	156.72	155 59
	Earning Per Share before and after extraordinary					
13					· )	
	items (from Continuing Operations)					
	(of ₹ 2/- each) (not annualised):					
	a) Basic (₹)	3.66	3.53	2,77	7.19	4 22
	b) Diluted (₹)	3.59	3.46	2.69	7.04	1 - A + 1

Segment -wise Revenue, Results and Capital Employed					
1. Segment Revenue ( sales / income from operations )					
a) Segment - Cables	5,966,74	6,169.98	5.554.97	12,136.72	10 348 '
b) Segment - Stainless Steel Wire	301.87	290.68	270.80	592.55	632 *
c) Segment - Turnkey Projects	1,670.93	2,951.83	1,449.73	4,622.76	2 796 3
d) Unallocated Segment	provide the second s		Mercence 1		
Total	7,939.54	9,412,49	7,275.50	17,352.03	13,676.6
Loss: Inter segment elimination	71.44	79.35	47.13	150.79	27.4
Total	7,868.10	9,333.14	7.228.37	17,201.24	13,649,2
i ess. Inter segment Revenue	330.05	1,097.78	472.18	1.427.83	975.9
Sales / Income from Operations	7,538.05	8,235.36	6,756.19	15,773.41	12,734.2
2. Segment Results (Profit) (+)/ Loss (-)					
before tax and interest from each segment					
a) Segment - Cables	770.47	688.70	641.61	1,459.17	1.174 /
b) Segment - Stainless Steel Wire	26.06	1,38	16.50	27.44	35 3
c) Segment - Turnkey Projects	306.47	313.71	209.98	620.18	318.8
Total	1,103.00	1,003.79	868.09	2,106.79	1,528.9
Less, Inter segment results	185.16	79.35	47.13	264.51	214
Net Segment Results	917.84	924.44	820.96	1,842.28	1,501.4
Loss: I) Interest	273.80	299.49	325.14	573.29	602.6
II) Other un- allocable expenditure	225.68	220.65	204.90	446.33	415.5
net off un- allocable income					
Total Profit Before Tax	418.36	404.30	290.92	822.66	483.3
3. Segment Assets					
a) Segment - Cables	14,704.32	13,197.27	12,561.86	14,704 32	12.561.8
b) Segment- Stainlees Steel Wire	593.41	588.70	558.78	593,41	558 /
c) Segment - Turnkey Projects	5,096.95	4,968.77	3.937.58	5.096.95	3.937 5
d) Unallocated Segment	409.50	428.91	340.38	409.50	340.3
Total	20,804.18	19,183.65	17,398.60	20,804.18	17,398.6



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4.Segment Liabilities					
a) Segment - Cables	5,013.87	5,122.36	4,862,70	5.013 87	4.862.70
b) Segment- Stainlees Steel Wire	182.42	418.42	256.23	182.42	256.23
c) Segment - Turnkey Projects	1,547.26	1,229.62	1,566.82	1.547.26	1 566 82
d) Unallocated Segment	6,720.49	5,624.72	4,581.75	6.720.49	4 581 75
Total	13,464.04	12,395.12	11,267.50	13,464.04	11,267 50
5. Capital Employed					
(Segment Assets - Segment Liabilities)					
a) Segment - Cables	9,690.45	8.074.91	7,699,16	9,690,45	7.699.16
b) Segment- Stainlees Steel Wire	410.99	170.28	302.55	410.99	302.55
c) Segment - Turnkey Projects	3,549.69	3,739.15	2,370.76	3.549.69	2.370.76
d) Unallocated Segment	(6,310.99)	(5,195.81)	(4.241.37)	(6,310.99)	(4.241 37)
Total	7,340.14	6,788.53	6,131.10	7,340.14	6,131.10

Notes:

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1) The above results have been reviewed by the Audit Committee at their meeting held on November 13, 2017 and thereafter approved by the Board of Directors at their meeting held on November 13, 2017. 2) This statement has been prepared in accordance with the Companies (Indian Accounting Standard) Rules, 2015

(incl AS) prescribed under section 133 of the Companies Act, 2013 and other recognised accounting includes and a policies to the extent applicable. The Company has adopted Ind AS for the first time w.e.f April 1, 2017 with a

3) The statutory auditors have carried out a limited review of the results for the quarter and six month ended
September 30, 2017. The Ind AS results of the quarter and six month ended September 30, 2016 have not been

September 30, 2017. The Ind AS results of the guarter and six month ended September 30, 2016 have not been subjected to limited review/audit. However, management has exercised necessary due diligence to ensure that the standalone financial results provide a true and fair view of its affairs. 4) The Share Allotment Committee of the Board at its meeting held on September 25, 2017 allotted 5,64,000 Equity Share to oligible employees of the Company pursuant to 'KEI Employee Stock Option Scheme-2015' (2nd Year). 5) Post the applicability of Goods and Service Tax (GST) with effect from July 01, 2017, revenue from operations is disclosed net of GST. Accordingly, the revenue from operations and other expenses for the quarter/ six months ended on September 30, 2017 are not comparable with the previous periods presented in the results to the extent. 6) Reconciliation of the net profit for the quarter and six month ended September 30, 2016, as reported under provious GAAP and now under Ind AS is as follows:

	(1	in Millions
Particulars	Quarter ended	Six Months ended on
	30-09-2016	30-09-2016
Net profit as reported under Previous GAAP	229.02	398.34
Add / (Less) adjustments for Ind AS		
Provision for Expected Credit Loss	(4.50)	(31.31)
Provision for Warranty Charges	(1.43)	(2.86
Recognition of Financial Assets / Liabilities at Amortised Cost	(7.42)	(17.99
Additional Depreciation & Amortisation of Leasehold Land	(0.89)	(1.79
Additional Employee Cost due to FVM of ESOP & Loans to Staff & Worker	2.79	(1.27
Other Expenses	0.11	0.19
Tax Adjustments	(3.48)	(16.95
Net Profit as per Ind AS	214.20	326.36
Other Comprehensive Income (Net of Taxes)		
Actuarial Gains / (Losses)	(3.34)	(2.23
Fair Value of Investments	(2.86)	5.80
Total Comprehensive Income reported as per Ind AS	208.00	329.93

7) During the guarter and six months ended September 30, 2017, Deferred Tax of ₹20 Millions and ₹40 Millions

a) previous year / periods figures have been regrouped / reclassified, wherever necessary.

	8,074.91	7,699.16	9,690.45	7.699.16
	170.28	302.55	410.99	302.55
	3,739.15	2,370.76	3.549.69	2.370-76
	(5,195.81)	(4.241.37)	(6.310.99)	(4.24) 37
	6,788.53	6,131.10	7,340.14	6,131.10
		3		(t in Millions
				As at
Sta	itement of Assi	ets and Liabiliti	es	30-09-2017
				(Unaudited)
	SSETS	1	T	
No	n-Current Asse			
1		ant and equipm	ent	4.017.56
	(b) Capital work			65 12
	(c) Other Intang			31.20
	(d) Financial As			
1	(i) Investr			32 20
1	(ii) Loans			33 39
	(iii) Other		8 - C - S	52 20
Tat	(e) Other non-			11.52
	rrent Assets	Assels		4,243.19
0	(a) Inventories		·	E 117 10
	(b) Financial As	rote		5,714.12
		eccivables		9 139 17
		nd cash equivate	unte .	9 100 17
	(ii) Gaan ai	a cash cquivan	2.40	63.31
				1143-3 -
	(iii) Other E	Bank Balances		12 73
	(iv) Loans			5.04
				12.50.4
	(c) Other curre	ont assets	Starte St.	1,636.62
T-4	-1.0			*****

(c) Other current assets	1.636 62
Total Current Assets	16,560.99
Total Assets	20,804,18
EQUITY AND LIABILITIES	1
Equity	
(a) Equity Share Capital	156 72
(b) Other Equity	4,910.79
Total Equity	5,067.51
Liabilties	
Non-Current Liabilities	
(a) Financial Liabilities	
(i) Borrowing	1.497.81
(b) Provisions	58.67
(c) Deferred Tax Liabilities (Net)	511.44
Total Non-Current Liabilities	2,067.92
Current Liabilities	
(a) Financial Liabilities	
(i) Borrowing	6.902 49
(ii) Trade payables	5,557.41
(b) Other current liabilities	1,096,58
(c) Provisions	60 02
(d) Current Tax liability (Net)	52.25
Total Current Liabilities	13,668.75
Total Equity and Liabilities	20,804 18

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FOR KEI INQUSTRIES LIMITED r U im

ANIL GUPTA Chairman-cum-Managing Directo DIN:00006422

Place of Signing : New Delhi Date: November 13, 2017

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Pawan Shubham & Co. CHARTERED ACCOUNTANTS 603, Laxmi Deep Building 9, District Center Laxmi Nagar, Delhi-110092 Pawan@pawanshubham.com Tel 011-45108755

Review Report to The Board of Directors KEI Industries Limited New Delhi

### LIMITED REVIEW REPORT OF THE INDEPENDENT AUDITORS ON THE UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED ON SEPTEMBER 30, 2017.

1. We have reviewed the accompanying statement of unaudited standalone financial results of KEI Industries Limited (the 'Company') for the quarter ended September 30, 2017 and the year to date results for the period April 1, 2017 to September 30, 2017 and the statement of assets and liabilities on that date together with notes thereon (the 'Statement') attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Securities and Exchange Board of India (SEBI) Circular No. CIR/CFD/FAC/62/2016 dated July 05, 2016.

2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34") prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 05, 2016 is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to issue a report on the Statement based on our review.

3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, *"Review of Interim Financial Information Performed by the Independent Auditor of the Entity"*, issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principle laid down in the applicable Indian Accounting Standards ('Ind AS') specified under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 05, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

5. We have not reviewed the standalone financial results and other financial information for the quarter and half year ended September 30, 2016 including reconciliation of Total Comprehensive Income which has been presented solely based on the financial information compiled by the management. Our conclusion is not qualified in respect of this matter.

For PAWAN SHUBHAM & CO Firm Registration Number: 011573C Chartered Accountants

CA Pawan Kumar Agarwal Partner M.No.092345 Place: Delhi Date: November 13, 2017

