



KEI Industries Limited

Regd. Office: D-90, Okhla Industrial Area, Phase – 1 New Delhi – 110020. CIN: L74899DL1992PLC051527. Tel.: +91-11-26818840, 26818642, 26815558, 26815559. Fax: +91-11-26811959, 26817225. Email: info@kei-ind.com Website: www.kei-ind.com

PRESS RELEASE

KEI INDUSTRIES LIMITED (KEI) at the meeting of its Board of Directors held on 29.08.2017 approved Standalone Un- audited Financial results for the quarter ended June 30, 2017.

FINANCIALS

During the **1st Quarter of F.Y. 2017-18 Gross Sales** is Rs. 823.54 Crore, EBIDTA Rs. 78.36 Crore which is approx. 9.52% on Gross Sales and PAT Rs. 27.47 Crore which is approx. 3.34% against same quarter in previous year Gross Sales of Rs. 597.80 Crore, EBIDTA Rs. 53.61 Crore which was approx. 8.97% and PAT Rs. 11.21 Crore which was approx. 1.87%.

During the Q1 Growth in Gross Sale is approx. 37.76% over corresponding last year 1st Quarter. Approximate 12-13% increase due to increase in prices.

PAT Margin on Gross Sales has improved from 1.87% to 3.34% during the 1st Quarter of FY 2017-18 .

During the **1st Quarter of FY 2017-18 Export Sales** has grown by 28%. Net Sales of Export of Q1 of FY 2017-18 is Rs.109 Crore against last year same period Rs. 85 Crore.


During the **1st Quarter of FY 2017-18 Dealer/ Distribution market Net Sales** has grown by 30%. Net Sales reaches to Rs 229 Crore as compared to Rs 175 Crore of last year same period.

Total active working dealer of the Company is 1246 Nos. Growth in dealer is 23% over last year same period. New addition of dealer is 99 Nos. during the 1st Qtr of FY 2017-18.

During the **1st Qtr of FY 2017-18 EPC division** sale is Rs. 170 Crore (apart from cable sale Rs 71 Crore) against last year same period Rs 84 Crore. Growth is approx. 102%.

During the **1st Qtr of FY 2017-18 Total Cables & Wires division Net Sales** has grown by 28%.

Works-II : Bhiwadi: SP-919/920/922, RIICO Industrial Area, Phase-III, Bhiwadi, Dist. Alwar-301019 (Rajasthan) Tel: 01493-220106, 22173 Fax: 01493-221731.
Works-III : Silvassa: 99/2/7, Madhuban Industrial Estate, Rakholi, Silvassa -396230 Dadra & Nagar Haveli Tel: 0260-2644404, 2630944 Fax: 0260-2645896
Branch : Chennai: Flat No. 10, 1st Floor, rams Apartment, New No. 68, (Old No:141), Eldams Road, Teynampet, Chennai- 600018 Tel : 044-42009120 Fax : 044-42009130.
Offices : Mumbai: Nirvan Corporate, 7th Floor, Dpposite Aghadi Nagar, Pump House, Rajmata Jijabai Road, Andheri(E), Mumbai-400093 Tel: 022-28239673/28375642 Fax: 022-28258277
Kolkata: Anihanth Benchmark, 4th Floor 113-F, Matheshwartola Road Ps. Tijjala, Kolkata-700046 Tel: 033-40620820/40620822 Fax: 033-40620821

For KEI INDUSTRIES LTD.

RAJEEV GUPTA
EXECUTIVE DIRECTOR (FINANCE) & CFO
DIN No.- 00128865



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Company is hopeful to achieve at least 15 to 20% growth in the current FY 2017-18.

Pending Order

Pending order as on date is approx. Rs. 2478 Crore out of which EPC Rs.1602 Crore, Substation Rs. 192 Crore and EHV including jointing kits and Erection/Commissioning Rs.122 Crore and Cable Rs. 562 Crore out of which Export order is Rs. 120 Crore.

Financial Charges

Financial charges of the Company in 1st Qtr of F.Y. 17-18 is Rs. 29.94 Crore as compared to last year same period of Rs. 27.76 Crore.

In terms of % Finance cost during the 1st Qtr of FY 2017-18 is 3.64% of gross sales as compared to last year same period 4.64%.

**For KEI INDUSTRIES LIMITED
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Rajeev Gupta
RAJEEV GUPTA

**EXECUTIVE DIRECTOR (FINANCE) & CFO
DIN No.- 00128865**

**(RAJEEV GUPTA)
Executive Director (Finance) & CFO**

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