

Business Responsibility Report

SECTION A: GENERAL INFORMATION ABOUT THE COMPANY:

1.	Corporate Identity Number (CIN) of the Company	L74899DL1992PLC051527										
2.	Name of the Company	KEI INDUSTRIES LIMITED										
3.	Registered Address	D-90, OKHLA INDUSTRIAL AREA, PHASE I, NEW DELHI-110020										
4.	Website	www.kei-ind.com										
5.	E-mail Id	cs@kei-ind.com										
6.	Financial Year Reported	01 st April, 2017 to 31 st March, 2018										
7.	Sector(s) that Company is engaged in (Industrial activity code-wise)	<table border="1"> <thead> <tr> <th>Product / Service Description</th> <th>NIC Code No.</th> </tr> </thead> <tbody> <tr> <td>Cables</td> <td>27320</td> </tr> <tr> <td>Stainless Steel Wires</td> <td>24108</td> </tr> <tr> <td>Winding Wires, Flexible Wires & House Wires</td> <td>27320</td> </tr> <tr> <td>Turnkey Projects</td> <td>42202</td> </tr> </tbody> </table> <p>As per National Industrial Classification 2008 - Ministry of Statistics and Programmed Implementation, Government of India.</p>	Product / Service Description	NIC Code No.	Cables	27320	Stainless Steel Wires	24108	Winding Wires, Flexible Wires & House Wires	27320	Turnkey Projects	42202
Product / Service Description	NIC Code No.											
Cables	27320											
Stainless Steel Wires	24108											
Winding Wires, Flexible Wires & House Wires	27320											
Turnkey Projects	42202											
8.	List three key products / services that the Company manufactures / provides (as in balance sheet)	<ul style="list-style-type: none"> (i) Cables; (ii) Stainless Steel Wires; (iii) Winding Wires, Flexible & House Wires (iv) Turnkey Projects. 										
9.	Total number of locations where business activity is undertaken by the Company											
a)	Number of International Locations (Provide details of major 5)	The Company has its presence in more than 45 countries; including Subsidiary in Australia, Overseas marketing offices in Abu Dhabi, Singapore and Nigeria and representatives in South Korea, Gambia, South Africa and Kazakhstan.										
b)	Number of National Locations	<ul style="list-style-type: none"> (i) Head office & Registered office in Delhi; (ii) Manufacturing Plants/Units located at: <ul style="list-style-type: none"> (a) SP-919, 920 & 922, RIICO Industrial Area, Phase- III, Bhiwadi, (Rajasthan)-301 019 (b) 99/2/7, Madhuban Industrial Estate, Rakholi, Silvassa (D& H)-396 240 (c) Plot No. A-280-284, RIICO Industrial Area, Chopanki, Dist. - Alwar (Rajasthan)-301 019 (d) Plot No.SP2-874, RIICO Industrial Area, Pathredi, Dist. - Alwar (Rajasthan)-301 019 (iii) 22 Depots; (iv) 32 Branch Offices; 										

10.	Markets served by the Company- Local/State/National International	The Company has a global footprint that serves both National and International Markets. Local and National Markets are served by various branch office / depots of the Company and through Dealer Distribution Network. International markets are served through Subsidiary and Overseas marketing offices.
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SECTION B: FINANCIAL DETAILS OF THE COMPANY:

1.	Paid-up Capital (INR)	₹ 156.72 Millions
2.	Total Turnover (Gross) (INR)	₹ 34,964.19 Millions
3.	Total Profits after taxes (INR)	₹ 1445.56 Millions
4.	Total spending on Corporate Social Responsibility (CSR) as percentage of profit after tax (%)	Refer to Annexure - D of Director's Report in the Annual Report.
5.	List of activities in which expenditure in 4 above has been incurred	Refer to Annexure - D of Director's Report in the Annual Report.

SECTION C: OTHER DETAILS:

1. Does the Company have any Subsidiary Company / Companies?

Yes, Company has 1(One) Subsidiary in Australia i.e. KEI Cables Australia Pty Ltd.

2. Do the Subsidiary Company / Companies participate in the BR initiatives of the parent Company? If yes, then indicate the number of such Subsidiary Company(s):

No.

3. Do any other entity / entities (e.g. suppliers, distributors etc.) that the Company does business with, participate in the BR initiatives of the Company? If yes, then indicate the percentage of such entity / entities? [Less than 30%, 30%-60%, More than 60%]:

No.

SECTION D: BR INFORMATION

1. Details of Director / Director responsible for BR

a. Details of the Director / Director responsible for implementation of the BR policy / policies:

DIN Number	00006422
Name	Mr. Anil Gupta
Designation	Chairman-cum-Managing Director

b. Details of the BR head:

No.	Particulars	Details
1.	DIN Number (if applicable)	00006422
2.	Name	Mr. Anil Gupta
3.	Designation	Chairman-cum-Managing Director
4.	Telephone Number	+91-11-26818840, 26818642
5.	E-mail Id	cs@kei-ind.com

2. Principle-wise (as per NVGs) BR Policy / Policies:
(a) Details of Compliance (Reply in Y/N):

Sr. No.	Questions	P1	P2	P3	P4	P5	P6	P7	P8	P9
		Ethics, Transparency and Accountability	Product Responsibility	Employee Well being	Stakeholder Engagement	Human Rights	Environment	Public Policy	CSR	Customer Relations
1.	Do you have a policy / policies for:	Y	Y	Y	Y	Y	Y	Y	Y	Y
2.	Has the policy being formulated in consultation with the relevant stakeholders?	Y	Y	Y	Y	Y	Y	Y	Y	Y
3.	Does the policy conform to any national / international standards? If yes, specify? (50 words)*	Y	Y	Y	Y	Y	Y	Y	Y	Y
4.	Has the policy being approved by the Board? If yes, has it been signed by MD/Owner/CEO/ appropriate Board Director?	Y	Y	Y	Y	Y	Y	Y	Y	Y
5.	Does the Company have a specified Committee of the Board / Director/Official to oversee the implementation of the policy?	Y	Y	Y	Y	Y	Y	Y	Y	Y
6.	Indicate the link for the policy to be viewed online?	http://www.kei-ind.com/investor-relations/								
7.	Has the policy been formally communicated to all relevant internal and external stakeholders?	Y	Y	Y	Y	Y	Y	Y	Y	Y
8.	Does the Company have in-house structure to implement the policy/policies.	Y	Y	Y	Y	Y	Y	Y	Y	Y
9.	Does the Company have a grievance redressal mechanism related to the policy / policies to address stakeholders' grievances related to the policy / policies?	Y	Y	Y	Y	Y	Y	Y	Y	Y
10.	Has the Company carried out independent audit / evaluation of the working of this policy by an internal or external agency?	Y	Y	Y	Y	Y	Y	Y	Y	Y

*The Whistle Blower Policy, Code of Conduct for Directors and Senior Management, Code of Conduct to Regulate, Monitor and Report Trading by Insider, Prevention of Sexual Harassment Policy, Corporate Social Responsibility Policy and Human Resources Policy are as per the requirements of the respective legislation of India. IMS Policy conforms to Environment Management System Standard: ISO 14001:2015, Quality Management System ISO 9001:2015 & Occupational Health and Safety Management System OHSAS 18001:2007.

(b) If answer to question at S.No. 1 against any principle, is 'No', please explain why: (Tick up to 2 options):

Sr. No.	Questions	P1	P2	P3	P4	P5	P6	P7	P8	P9
1.	The Company has not understood the Principles	NOT APPLICABLE								
2.	The Company is not at a stage where it finds itself in a position to formulate and implement the policies on specified principles									
3.	The Company does not have financial or manpower resources available for the task									
4.	It is planned to be done within next 6 months									
5.	It is planned to be done within next 1 year									
6.	Any other reason (please specify)									

3. Governance related to BR:

(a) Indicate the frequency with which the Board of Directors, Committee of the Board or CEO to assess the BR performance of the Company. Within 3 months, 3-6 months, Annually, more than 1 year.

Business Responsibility Report is applicable to the Company for the first time based on Market capitalization calculated as on March 31, 2018. Accordingly, BR performance will be reviewed in coming financial year 2018-19 and thereafter annually.

(b) Does the Company publish a BR or a Sustainability Report? What is the hyperlink for viewing this report? How frequently it is published?

This is Company's first Business Responsibility Report and is published as a part of the Annual Report for the FY 2017-18. The same can be viewed by using the hyperlink: <https://www.kei-ind.com/investor-relations/>.

SECTION E: PRINCIPLE - WISE PERFORMANCE :

Principle 1 - Businesses should conduct and govern themselves with Ethics, Transparency and Accountability

1. Does the policy relating to ethics, bribery and corruption cover only the company? Yes / No. Does it extend to the Group / Joint Ventures / Suppliers / Contractors / NGOs / Others?

Yes, Company has laid down a Whistle Blower Policy and Code of Conduct for Senior Management that covers issues, inter alia, related to ethics, bribery and corruption. It extends and covers all dealing between Company and its stakeholders.

2. How many stakeholder complaints have been received in the past financial year and what percentage was satisfactorily resolved by the management? If so, provide details thereof, in about 50 words or so.

For details on Investor Complaints, refer to the Corporate Governance Report which forms part of this Annual Report.

Principle 2 - Businesses should provide goods and services that are safe and contribute to sustainability throughout their life cycle

1. List up to 3 of your products or services whose design has incorporated social or environmental concerns, risks and / or opportunities.

Fire Survival Cables, Zero Halogen Cables & Stainless Steel Wires (covered under PED certification). Life cycle assessment of all the products has been done to support the environment. This assessment is done at every stage from designing to disposal of the product.

In addition to the above, development of 400 kV is taking place on the basis of Make in India Policy and to address cost competitiveness.

2. For each such product, provide the following details in respect of resource use (energy, water, raw material etc.) per unit of product (optional):

(a) Reduction during sourcing / production/distribution achieved since the previous year throughout the value chain?

We have developed indigenous vendors close to the factory for consistent, monitoring of materials in order to maintain quality and faster deliveries.

Further, we have developed stock yards near the factory to maintain Just in time deliveries.

(b) Reduction during usage by consumers (energy, water) has been achieved since the previous year?

We have promoted Zero Liquid Discharge policy, by which the plant has Zero Water wastage.

We are, now, users of renewable sources of energy i.e. Solar Energy. Two of our plants at Rajasthan are set up with Solar roof top panels.

3. Does the Company have procedures in place for sustainable sourcing (including transportation)?

Yes.

(a) If yes, what percentage of your inputs was sourced sustainably? Also, provide details thereof, in about 50 words or so.

The Company has a well defined procurement procedure in IMS (PU/P/06), with the help of which suppliers are evaluated periodically to confirm the compliances.

4. Has the Company taken any steps to procure goods and services from local & small producers, including communities surrounding their place of work?

Yes, the Company regularly procures GI wires, filler, tapes etc. from local and small producers.

(a) If yes, what steps have been taken to improve their capacity and capability of local and small vendors?

Vendors visits are done regularly. Company constantly monitor their performance and upgrade them so that they can comply with all social, legal and environmental norms.

5. Does the Company have a mechanism to recycle products and waste? If yes, what is the percentage of recycling of products and waste (separately as <5%, 5-10%, >10%). Also provide details thereof, in about 50 words or so.

Yes, all our major raw materials are recyclable except XLPE compound. Company recycle PVC compound in house to make PVC fillers which are then used in laying process of HT Cables. Rest of the raw materials are being sold to authorized recyclers. Also Sewage Treatment Plant (STP) is being used to treat the waste and the water recycled is used for gardening and washing purpose. Company recycles approximately 5% of its products and waste.

Principle 3 – Businesses should promote the wellbeing of all employees

1. Please indicate the total number of employees.

5090

2. Please indicate the total number of employees hired on temporary/contractual/casual basis.

3376

3. Please indicate the number of permanent women employees.

80

4. Please indicate the number of permanent employees with disabilities.

None.

5. Do you have an employee association that is recognized by management?

No.

6. What percentage of your permanent employees is members of this recognized employee association?

Not Applicable.

7. Please indicate the number of complaints relating to child labour, forced labour, involuntary labour, sexual harassment in the last financial year and pending, as on the end of the financial year.

S. No.	Category	No. of Complaints filed during the financial year	No. of Complaints pending as on end of the financial year
1.	Child labour / forced labour / involuntary labour	NIL	NIL
2.	Sexual harassment	NIL	NIL
3.	Discriminatory employment	NIL	NIL

8. What percentage of your under mentioned employees were given safety and skill upgradation training in the last year?

S. No.	Category	Safety	Skill Upgradation
(a)	Permanent Employees	38.65 %	99.00 %
(b)	Permanent Women Employees	30.00 %	99.00 %
(c)	Casual / Temporary / Contractual Employees	100 %	100 %
(d)	Employees with Disabilities	N.A.	N.A.

Principle 4 - Businesses should respect the interests of and be responsive towards all stakeholders, especially those who are disadvantaged, vulnerable and marginalized**1. Has the Company mapped its internal and external stakeholders? Yes/No**

Yes.

2. Out of the above, has the Company identified the disadvantaged, vulnerable & marginalized stakeholders?

Yes.

3. Are there any special initiatives taken by the company to engage with disadvantaged, vulnerable and marginalized stakeholders? If so, provide details thereof, in about 50 words or so.

Yes, Company has taken special initiatives to engage with disadvantaged, vulnerable and marginalized stakeholders by implementing CSR programme through different implementing agencies.

Principle 5 - Businesses should respect and promote human rights**1. Does the policy of the Company on human rights cover only the Company or extend to the Group / Joint Ventures / Suppliers / Contractors / NGOs / Others?**

Yes, it extends to Company and interested stakeholders.

2. How many stakeholder complaints have been received in the past financial year and what percent was satisfactorily resolved by the management?

NIL.

Principle 6 - Businesses should respect, protect and make efforts to restore the environment**1. Does the policy related to Principle 6 cover only the company or extends to the Group/Joint Ventures/**

Suppliers/Contractors/NGOs/Others.

Yes, our Integrated Management System (IMS) Policy covers all the interested parties associate with the Company.

2. Does the company have strategies / initiatives to address global environmental issues such as climate change, global warming, etc? Y/N. If yes, please give hyperlink for webpage etc.

Yes, the Company takes many initiatives to address global environmental issues such as :

- 1) Usage of Natural Gas in place of Diesel /Furnace Oil.
- 2) Usage of Solar energy.
- 3) Emission monitoring of flu gases generated through utilities.
- 4) PUC certificate monitoring of all the inbound transportation vehicles.
- 5) Installation of Zero Liquid Discharge (ZLD) Plant.
- 6) Installation of Sewage Treatment Plant (STP).

3. Does the Company identify and assess potential environmental risks? Y/N

Yes, the Company have Aspect Impact Determination Study and Risk Library which is reviewed half yearly to fulfill all the compliances.

4. Does the company have any project related to Clean Development Mechanism? If so, provide details thereof, in about 50 words or so. Also, if Yes, whether any environmental compliance report is filed?

Yes, Company has invested in setting renewable sources of energy through installation of solar roof panels of 1MV in Bhiwadi plant and more than 1MV in Chopanki plant.

5. Has the Company undertaken any other initiatives on – clean technology, energy efficiency, renewable energy, etc. Y/N. If yes, please give hyperlink for webpage etc.

Yes, the Company is taking initiatives constantly towards environment (Usage of Natural Gas instead of Diesel and Furnace Oil in running of Boilers & Furnaces, Solar Panel Setup, Installation of Sewage Treatment Plant (STP) and Zero Liquid Discharge (ZLD) Plant for zero water wastage.

6. Are the Emissions / Waste generated by the Company within permissible limits given by CPCB / SPCB for the financial year being reported?

Yes, the Air emission test is being conducted and reviewed every half yearly.

7. Number of show cause / legal notices received from CPCB / SPCB which are pending (i.e. not resolved to satisfaction) as on end of Financial Year.

None.

Principle 7 – Businesses, when engaged in influencing public and regulatory policy, should do so in a responsible manner

1. Is your company a member of any trade and chamber of association? If yes, Name only those major ones that your business deals with:

- (a) Indian Electrical and Electronics Manufacturers Association (IEEMA);
- (b) Projects Exports Promotion Council of India;
- (c) India Infrastructure Publishing Private Limited;
- (d) PHD Chambers of Commerce & Industry (PHDCCI);
- (e) Federation of Indian Export Organization.

- 2. Have you advocated / lobbied through above associations for the advancement or improvement of public good? Yes/No; If yes specify the broad areas (drop box: Governance and Administration, Economic Reforms, Inclusive Development Policies, Energy Security, Water, Food Security, Sustainable Business Principles, Others)**

The Company responsibly and actively engages in policy advocacy through IEEMA.

Principle 8 – Businesses should support inclusive growth and equitable development

- 1. Does the Company have specified programmes / initiatives / projects in pursuit of the policy related to Principle 8? If yes, details thereof.**

Yes, Company has specific programs/initiatives/projects in pursuance of its CSR Policy.

Annexure-D of Director's Report for details.

- 2. Are the programmes / projects undertaken through in-house team/own foundation / external NGO / government structures / any other organization?**

Annexure-D of Director's Report for details.

- 3. Have you done any impact assessment of your initiative?**

Yes, the Company do it annually.

- 4. What is your Company's direct contribution to community development projects – Amount in INR and the details of the projects undertaken.**

Annexure-D of Director's Report for details.

- 5. Have you taken any steps to ensure that this community development initiative is successfully adopted by the Community? Please explain in 50 words or so.**

Yes, it is reviewed annually.

Principle 9 – Businesses should engage with and provide value to their customers and consumers in a responsible manner

- 1. What percentage of customer complaints / consumer cases are pending as on the end of the financial year?**

None.

- 2. Does the Company display product information on the product label, over and above what is mandated as per local laws? Yes/No/N.A. / Remarks (additional information).**

Yes, Stenciling is done on the drums which shows all the material information. Also, Cable Handling, Laying and Storage instruction manual KEI/HLSM/QCL/101 Rev 02 is being sent with invoice.

- 3. Is there any case filed by any stakeholder against the Company regarding unfair trade practices, irresponsible advertising and/or anti-competitive behavior during the last five years and pending as on end of financial year? If so, provide details thereof, in about 50 words or so.**

No.

- 4. Did your Company carry out any consumer survey / consumer satisfaction trends?**

The Company carries out market researches through our advertisement agencies at regular intervals.